



LOWEST SERVICE AND SPARE PART COSTS



well-tried multihead
weigher from 1998





ALTDORFER MÜHLE

The Altdorfer Mühle, situated in Baden-Wuerttemberg (Germany), was first mentioned in documents dating back to 1487. The grandfather of the current managing directors Jörg and Karl Ruthardt, acquired the mill in 1935. The brothers are taking the company into its third generation and now employ 22 people. The company's product range includes various seeds, millet, wheat semolina, oat flakes, buckwheat and muesli, and also dried fruit such as figs, dates, apple rings and mango slices.



When it comes to selecting its suppliers, the Altdorfer Mühle favors regional partners. The broad-based clientele includes a number of supermarkets, other mills and industrial-scale bakeries, as well as small mill shops.

FIRST SPARE PART ORDER AFTER 20 YEARS

To be able to cover the high demand, a fully automated packaging line was installed in 1998. A

MULTIPOND MP-1001-A multihead weigher, still fully operational after 20 years, is one of this line's components. Jörg Ruthardt, Managing Director of Production, says: „We were highly satisfied with the system right from the start. No machine I know is as reliable as a multihead weigher from MULTIPOND. We have just ordered spare parts from MULTIPOND for the first time after 20 years, and even these are small parts. If we consider this one fact alone, the

investment has more than paid for itself.“

MULTI-FLEXIBLE SYSTEM DESIGN

The demands on the system today are exactly the same as they were back then: Thanks to its multi-flexible design, the multihead weigher is able to weigh a highly diverse range of products, from sticky dried fruits to free-flowing products such as seeds

“Quality and transparency are part of our corporate philosophy – that goes for packaging too. Our customers are supposed to see the products, the design of the packaging is in background.”

Jörg Ruthardt,
General Manager Production



and oat flakes, quickly and simply. All parts can be removed easily and quickly for cleaning and maintenance without the need for tools.

GOOD COOPERATION

The Altdorfer Mühle appreciates, above all, the effective cooperation with MULTIPOND, which has been smooth from the outset. “The support from the company is simple and uncomplicated, the short distances and instances are a great advantage here. From the very beginning, we have had the support of an excellent partner with solid knowledge and a wealth of experience,” says Ruthardt.

100 % RELIABLE

“There have never been problems with the multihead weigher. It has been performing reliably for 20 years, as we were promised. This was and continues to be important to us, as we have to be able to rely wholly on the system. We usually process very small batch sizes, so we need to be able to respond quickly”, explains Jörg Ruthardt. «

Proven true time and time again: “If you buy cheap, you pay dearly“

Purchase decisions for capital equipment in the food industry are often based on the procurement costs and the payback time. In many cases, other additions such as service and spare part costs do not feature in the decision. But this is precisely where there can be significant differences between the individual manufacturers.

A key success factor for consistent product quality is the reliable functionality of the system. To be able to fully utilize production capacities and exploit rationalization potentials, the capital equipment has to be properly looked after.

The reliability and availability of the installed components also play an important role in being able to ensure line availability. Often, systems fail because spare parts are either unavailable or availability is limited after just five years.

NOT THE CASE WITH WEIGHING SYSTEMS FROM MULTIPOND:

Reserves with the dimensioning of components and a high degree of vertical integration allow customers to operate their weighing systems over the long term in a cost-effective manner.

The average service and spare parts costs for a MULTIPOND multihead weigher are less than 1 % of the procurement cost.

Even when it comes to spare part availability, MULTIPOND is way above the industry standard. As early as the development phase, the focus is also on ensuring that the installed parts are compatible.



ENGINEERED AND MANUFACTURED IN GERMANY

MULTIPOND has been an owner-managed company since the very beginning. Drawing on more than 70 years' experience in industrial weighing technology, we are a pioneer in this sector. Our success is based on the high quality and excellent technical standard of our weighing systems. We consciously commit to a high level of vertical integration, as well as production exclusively in Germany. We have made the topic of customer orientation our corporate maxim. A team of more than 300 employees work worldwide to offer our customers from the food and non-food sectors optimized, unique solutions, tailored exactly to their requirements at all times. Sales, project planning and service are handled by the headquarters in Germany, and by the four subsidiaries in France, the Netherlands, UK and the USA, and by a worldwide network of agents.

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